



The Future
of
Practice Management Systems

The Future Of Dental Practice Management

“It’s not just a highly effective new browser-based Practice Management System, it’s synchronised onsite and in the Cloud with our unique world-first CloudPlus system. Giving all the advantages of Cloud, but none of the disadvantages...”

Glenn Wynsor MD

- Highly secure encrypted system data held locally and in the Cloud so no fear of loss or being held to ransom
- Virtually guaranteed 24/7 practice continuity plus Cloud access from any location with an authorised device
- Slow or intermittent broadband? No longer a problem using the ‘local first’ CloudPlus® hardware
- Local presence gives direct integration to X-Ray and Credit Card systems plus one-click printing
- Built-in email system to manage all your contact history, both patients and business
- No loss of functionality as with other Cloud systems
- RotaAngel® shift and holiday planning system and much more, all included

Clever Thinking - Inside The Box

To find out more visit wysdom.co.uk or call 01908 324045

CloudPlus® Overview

All New Practice Management System

CloudPlus® - the all new Wysdom Practice Management System (PMS), has been developed from the ground up using the very latest in software tools.

Broadly based on the previous ICONic system, which itself introduced many advanced new features - some still unique to Wysdom - CloudPlus® has built on more than thirty years of experience to once again deliver a market-leading system for the dental profession.

A complete visual update and impressive levels of intuitive functionality and automation combine with many new features to speed workflow and reduce day-to-day practice pressures.

Browser-based CloudPlus® can be accessed from any authorised devices; PCs, Macs, tablets and phones - both on and off site; ideal for working both from home and in domiciliary settings while always maintaining full security.

CloudPlus® Hybrid Technology

CloudPlus® is a hybrid design protecting against broadband failure or poor speed and removing the risk of operational downtime, loss of income and patient frustration.

Wysdom Icons

Wysdom's ICONic software was the first to use non-language specific icons rather than codes in clinical charting. All have been redesigned for CloudPlus® and we've added even more, making learning and using the system even quicker and more intuitive.



Key Features

- Extensive Patient Record Management with automated communications
- Patient View for tablet signatures and medical history updates
- Clinical Charting, including BTWE, all with customisable sequencing
- Appointment Book with Planned Treatment Integration
- Multiple Treatment Plans & Estimates
- X-Ray QA for NRPB submissions
- Notice Board for sending surgery notes to reception with direct 'drag & drop' for appointment setting
- RotaAngel staff shift & holiday management
- Multi-level User Permissions manager
- A built in Contact Management System (CMS) for 'non-patient' email communications
- Flexible dashboard reporting
- Intelligent personal screen views including multiple chart comparisons, drag & enlarge elements; all saved in user settings

Future Features

- Integrated voice-based note-taking
- Patient Portal for appointments, medical history updating & payments
- API connectivity e.g. to accounts systems, CQC and dental plan providers
- Full Aesthetics and Orthodontics modules
- Inter-branch messaging
- Group Reporting
- Patient transfer between group locations and, if patient-approved, to other Wysdom system practices

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Simple, All Inclusive Pricing

At Wysdom we believe in simple pricing so we have developed a 'no surprises' policy for our new system. All the modules and functionality typically required by busy forward-thinking practices are included in the monthly-paid pricing of the CloudPlus® system.

Monthly Subscriptions Include

- ✓ CloudPlus® hybrid software
- ✓ CloudPlus® hardware rental
- ✓ CloudPlus® hardware maintenance
- ✓ 50Gb of Business Level Cloud Storage per licence
- ✓ X-Ray integration
- ✓ CMS for non-patient email contacts
- ✓ Patient self-check-in and traffic management
- ✓ Unlimited E-Patient and E-Sign tablet licenses
- ✓ Unlimited phone, dial-in and email support
- ✓ Unlimited access to online training system
- ✓ RotaAngel shift management for unlimited users
- ✓ NHS connectivity and compliance
- ✓ Annual onsite review & training visit
- ✓ All new core dental features and enhancements
- ✓ Local data storage with multi-disk replication
- ✓ API integrations

Monthly Subscription Prices +VAT

Pricing is based on the number of surgeries and treatment rooms in the practice, with unlimited users and patient numbers.

Surgery 1 - £150 +VAT

Surgeries 2, 3 & 4 - an additional £75 each +VAT

Surgery 5 and upwards - £35 each +VAT

Practice Subscription Per Month (plus VAT) - Surgery/Treatment Room Count									
1	2	3	4	5	6	7	8	9	10
£150	£225	£300	£375	£410	£445	£480	£515	£550	£585

So a typical three surgery practice will cost just £300 plus VAT per month.

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- No Surprises

Onboarding

Ensuring a smooth migration to CloudPlus® by transferring and checking your data, setting up systems and training you and your team, is critical for a seamless transition. Our Onboarding Service covers everything, and all for an inclusive one-off fee of just £1,000 +VAT.

The Onboarding Service Includes

- ✓ Data conversion
- ✓ Pre-install set-up
- ✓ Webinar training
- ✓ Printer & X-Ray Configuration
- ✓ CloudPlus® box installation
- ✓ Onsite training during install
- ✓ Follow-up onsite review three months after installation to ensure you are getting the most from your new system

Options

- SMS credits (pay as you go; they never expire)

SMS Packages Cost - +VAT		
No	Cost	Each
650	£55.00	8.46p
975	£78.75	8.08p
1300	£100.00	7.69p
1950	£142.50	7.31p
2600	£180.00	6.92p
3250	£212.50	6.54p

- Additional Cloud Backup space if required - 50Gb per licence is included as standard

Additional Gb Per Month Cost +VAT		
No	Cost	Per Gb
25	£7.50	30p
50	£15.00	30p
125	£36.25	29p
225	£60.75	27p
325	£80.25	25p
425	£97.75	23p

Additional charges will apply for new non-core dental software releases such as the full Orthodontics Module or Aesthetics Module.

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How CloudPlus® Came About

by Glenn Wynsor MD Owner of Wysdom Dental Technologies

The Bright Idea

When we took over Wysdom in 2016 we knew we had to make radical changes to our legacy software, ICONic. It still worked well but was based on very old technology that was difficult to maintain and required far too much resource to develop and deploy the many changes demanded by the NHS in the four UK regions. Everything took forever and COVID didn't help!



Like every other software supplier we considered a move to 'the Cloud' but were very aware of the issues that come with it such as the dependency on broadband connectivity and the difficulty in linking to X-Ray systems, merchant terminals and printers. We did not want our users to go backwards in terms of access and functionality in the name of modernisation so decided we needed to find a way to give Wysdom customers the best of both worlds.

Let's Find The Solution

We focused on how to combine 'Cloud with Local' and assumed that there would be an existing solution to deliver synchronisation and ensure operational availability with local functionality. Incredibly, there wasn't. It seemed we'd identified a problem that no-one else had been able to solve - now what?



The Even Brighter Idea!

Could we do it ourselves? After all, how hard could it be? Well, quite hard actually! But not impossible...



We gathered together a talented team of experts to develop the hardware needed to deliver the connectivity and functionality necessary to ensure that our CloudPlus® system was not only the best on the market but was, by default, a world-first.

Close collaboration, dedication and a can-do attitude between our dental specialists, software and hardware teams has resulted in CloudPlus® - a truly unique world-leading Dental Practice Management System.

I couldn't be more proud of their ability to bring what once seemed like a crazy and impossible idea into a stunning piece of unique technology. Now we can't wait to share it with you!

How We Solve The Downsides Of Cloud

1. Security of the system and data-retention is a major worry for the profession. Personal healthcare information is highly confidential and sensitive and the rise of hacking and ransomware attacks are of concern to everyone.



CloudPlus® has been created using a highly trusted development platform, tried and tested within high security environments worldwide. It is therefore much more secure in its own right and at the same time not so vulnerable to attacks that tend to target Microsoft-based software.

Having a CloudPlus® system means your data is always 'over there in the corner'. With multi-layered security, full encryption and constant monitoring, the CloudPlus® system will only run from its authorised location.

2. Operational downtime caused by poor connectivity or complete broadband failure costs money, time and your reputation as a business.

CloudPlus® is very clever. With or without an Internet connection your system will keep working and the practice can operate as normal. The system then synchronises with the Cloud as soon as it's available again.

3. Linking cloud-only software to local devices is problematic, therefore many systems do not offer direct access to X-Ray services, credit card terminals or printers.

Our onsite CloudPlus® hardware allows full integration with any local device so gives all the same functionality and flexibility you enjoy with local desktop software.

We even include a one-click printing function that matches your CloudPlus® produced documents to the right printer in your practice location.

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wysdom[®]

dental technologies



Unique Dental Practice Management System



Staff Shift, Holiday & Pay Management



Dental Equipment Sales, Installation, Support & Maintenance - X-Ray, Cameras, Autoclaves etc.



Dental Consumables

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